

Alexia Delfino

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POSITIONS

2020- Assistant Professor of Economics, Ettore Bocconi Department of Economics, Bocconi University
Affiliated to: IGER, LEAP and IZA.
Visiting Research Fellow at STICERD, LSE.

EDUCATION

2015/2020 PhD in Economics, London School of Economics (LSE)
Thesis Title: "Essays in Development, Gender and Personnel Economics"
2013/15 MRes in Economics *with Merit*, LSE, London
2008/14 Diploma in Economics, Scuola Superiore Sant'Anna, Pisa
2011 Exchange Student, École Normale Supérieure, Department of Social Sciences, Paris
LSE Summer School - "AF255 Financial Markets"
2008/13 Bsc and Msc in Economics *cum laude*, University of Pisa

RESEARCH AND WORK EXPERIENCE

2017/19 Project Officer, LSE - Executive Global Master in Management
2016/17 Project Manager, LSE - Research on altruism in the banking sector (Principal Investigators: N. Ashraf & O. Bandiera)
2015 Research Assistant, LSE - Girls' Negotiation project, Zambia (Principal Investigators: N. Ashraf & C. Low)
2013 Internship, Max Planck Institute for Human Development, Berlin - Research on social choices
2012/13 Experimental data collection, Cognitive and Experimental Economics Laboratory, Trento
2009/10 Research Assistant, Institute of Cognitive Sciences and Technologies, Rome

TEACHING

2020/21 20287 Development Economics (Master), Bocconi University
30145 Development Economics (Undergraduate), Bocconi University
30065 Microeconomics, Bocconi University
2018/19 EC102 Economics B - LSE Teaching Assistant
2017/19 Executive Master in Public Administration and Policy - LSE Teaching Assistant
2017/18 EC201 Intermediate Micro - LSE Teaching Assistant Summer School
2014/18 EC201 Microeconomic Principles I - LSE Teaching Assistant

GRANTS AND AWARDS

Research grants

2021 NBER Gender and Economic Shocks (with R. Sadun)
Bocconi University Junior Research Grant
JPAL Post-Primary Education Initiative Round 14 (with N. Ashraf, G. Bryan, E. Holmes, L. Iacovone and A. Pople)
2020 J-PAL Jobs and Opportunity Initiative Off-Cycle COVID-19 Round (with N. Ashraf, G. Bryan, E. Holmes, L. Iacovone and A. Pople)
2019 J-PAL Post-Primary Education Initiative Round 12 (with N. Ashraf, G. Bryan, E. Holmes, L. Iacovone and A. Pople)
IGA-Rockefeller Research & Impact Fund (with N. Ashraf, G. Bryan, E. Holmes, L. Iacovone and A. Pople)
2018 International Development Research Centre (with N. Ashraf, E. Glaeser & A. Voena)
2017 Innovation for Poverty Action Peace and Recovery, exploratory grant (with A. Pople)
STICERD PhD Research Grant
Private Enterprise Development in Low Income Countries, exploratory grant (with N. Ashraf & E. Glaeser)
International Growth Centre, main and small project grants (with N. Ashraf & E. Glaeser)

Fellowships and Honors

2021 Invited Researcher for the J-PAL Gender and Economic Initiative
UniCredit Foundation Best Paper Award on Gender Economics
2019 Class Teacher Bonus - Department of Economics, LSE
2018 Scholarship for Studies in Labor and Development - Centro Studi Luca D'Agliano (Tutors: G. Barba Navaretti & G. Bertola)
2016 Selected participant - Russell Sage Behavioral Summer Camp
2015 Class Teacher Award - Department of Economics, LSE

2013/17 PhD Scholarship - Economic and Social Research Council, LSE Doctoral Training Center
2009 Exchange grant funded by the Chinese Ministry of Education - Chongqing University
2008/13 Scholarship Bsc and Msc - Scuola Superiore Sant'Anna

PUBLICATIONS AND WORKING PAPERS

Working Papers Breaking gender barriers: Experimental evidence on men in pink-collar jobs
Rule of law and female entrepreneurship (with N. Ashraf and E. Glaeser)
Learning to see the world's opportunities: the impact of visualization on entrepreneurial success (with N. Ashraf, G. Bryan, E. Holmes, L. Iacovone & A. Pople).
Value Dissonance at Work

Publications Ashraf, N., Bandiera, O., Delfino, A. (2020). The distinctive values of bankers. *AER Papers & Proceedings*, 110, 167-171
A'Hearn, B., Delfino, A., Nuvolari, A. (2021). Rethinking Age Heaping: A Cautionary Tale from XIX Century Italy. *The Economic History Review* (forthcoming)

Policy Reports Sadun, R., Bertoni, A., Delfino, A., Fassio, G., Testa, M. (2020). Restarting Under Uncertainty: Managerial Experiences from Around the World. *HBS Working Knowledge, COVID-19 Business Impact Center, Report*
Delfino, A., Sadun, R. (2020). The case for a new Marshall Plan. *VoxEu Blog Post*
Ashraf N., Delfino A., Glaeser E. (2019). Is the rule of law good for women? Evidence from micro-entrepreneurs in Lusaka. *IGC Blog Post*
Ashraf N., Chiu C., Delfino A., Glaeser E., Swanson N. (2017). Urban density, trust, and knowledge sharing in Lusaka. *IGC Policy Brief*

CONFERENCES AND SEMINARS

2021 Trinity College Dublin; MIT Applied Micro Seminar; Colegio de Mexico; LMU Munich; Entrepreneurship NBER SI; PSE (scheduled)

2020 Harvard Business School; Bocconi University; Sciences Po; Oxford University; Universitat Pompeu Fabra; Universidad Carlos 3 Madrid; Uclouvain; IESE; Cornell University; University of Rochester, Simon Business School; UCSD, Rady School of Management; IZA Institute for Labour Economics; Gender Economics Webinar Series; LEM Seminar, Scuola Superiore Sant'Anna; SIOE Annual Conference; The Economics of Gender Norms Workshop, University of Nottingham; EEA Congress; 5th International Conference on Men and Equal Opportunities; Bank of Italy & CEPR labor market workshop; JILAEE Seminar Series

2019 EALE Conference, Uppsala University; ECBE Conference, Rady SOM at UCSD; Ohlstadt/Ammersee Workshop, LMU (poster); Warwick Economics PhD Conference, University of Warwick; QMUL PhD Workshop, Queen Mary University; TADC, LBS; Whitebox Advisors Graduate Student Conference, Yale SOM; Workshop in Entrepreneurship and Development, HEC

2015/18 PEDL-IGC Conference on Firms in Low-Income Countries, LSE; SIOE Annual Conference, HEC Montreal; Second Workshop on Entrepreneurship and Experimental Economics, CBS; BDRM Conference, HBS; IGC Cities That Work, LSE; Workshop on Entrepreneurship and Experimental Economics, University of Florida; EHS Annual Conference, Wolverhampton (poster)

LANGUAGES AND ICT

Languages Italian (mother tongue), English (proficient), Spanish (intermediate – C1 level)
ICT Microsoft Office, Stata, LaTeX, LyX, Qualtrics, R, E-Prime, z-Tree, surveyCTO

PROFESSIONAL ACTIVITIES AND SERVICE

Conference committee member/organizer for: CEPR/LEAP Conference in Development Economics, Early Career in Behavioral Economics
Referee for: *Econometrica*, *Review of Economic Studies*, *Journal of the European Economic Association*, *Journal of Development Economics*, *Journal of Urban Economics*, *Journal of Health Economics*, *Scandinavian Journal of Economics*, *Scandinavian Economic History Review*, *Economica*, *Sistemi Intelligenti*, *Structural Change and Economic Dynamics*, *Journal of Experimental Social Psychology*
Organizer of the Internal Seminar Series in Development Economics, London School of Economics
Representative for: Economics PhD students - LSE (2015/2016), Economics Students - Scuola Superiore Sant'Anna (2009/2012)
Short visiting periods: LMU (Munich)