

# Edoardo Teso

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CONTACT INFORMATION	MEDS Department, Kellogg School of Management 2211 Campus Drive, Evanston, IL 60208	Personal: 1 child, born 2022 e-mail: edoardo.teso@kellogg.northwestern.edu
EMPLOYMENT	Assistant Professor, Department of Economics, Bocconi University	<i>Sep 2024 – present</i>
	Associate Professor, Managerial Economics and Decision Sciences (MEDS), Kellogg School of Management, Northwestern University	<i>Sep 2022 – present (on leave 2024-25)</i>
	Assistant Professor, Managerial Economics and Decision Sciences (MEDS), Kellogg School of Management, Northwestern University	<i>Jul 2018 – Sep 2022</i>
	Donald P. Jacobs Scholar in Managerial Economics and Decision Sciences (MEDS), Kellogg School of Management, Northwestern University	<i>Jul 2018 – Jun 2019</i>
AFFILIATIONS	NBER Faculty Research Fellow (Political Economy)	<i>May 2023 –</i>
	CEPR Research Fellow (Political Economy, Development Economics)	<i>Jan 2019 –</i>
	Research Affiliate, IGIER, Bocconi University	<i>Sep 2024 –</i>
	Research Affiliate, LEAP, Bocconi University	<i>Sep 2024 –</i>
EDUCATION	PhD in Political Economy and Government, Economics Track, Harvard University	<i>2012 – 2018</i>
	MSc in Economic and Social Sciences (summa cum laude), Bocconi University	<i>2009 – 2011</i>
	BA in Economic and Social Sciences, Bocconi University	<i>2006 – 2009</i>
RESEARCH INTERESTS	Political Economy, Organizational Economics, Development Economics	
PUBLICATIONS	“Influence-Seeking in U.S. Corporate Elites’ Campaign Contribution Behavior” forthcoming at the <i>Review of Economics and Statistics</i>	
	“Ideology and Performance in Public Organizations” (with Jorg Spenkuch and Guo Xu) <i>Econometrica</i> , 2023, 91(4), 1171-1203	
	“Economic Recessions and Congressional Preferences for Redistribution” (with Maria Carreri) <i>Review of Economics and Statistics</i> , 2023, 105(3), 723-732.	
	“Patronage and Selection in Public Sector Organizations” (with Emanuele Colonnelli and Mounu Prem) <i>American Economic Review</i> , 2020, 110(10), 3071-99.	
	“The Long-Term Effect of Demographic Shocks on the Evolution of Gender Roles: Evidence from the Trans-Atlantic Slave Trade” <i>Journal of the European Economic Association</i> , 2019, 17(2), 497-534.	
	“Intergenerational Mobility and Preferences for Redistribution” (with Alberto Alesina and Stefanie Stantcheva) <i>American Economic Review</i> , 2018, 108(2), 521-554.	
WORKING PAPERS	“State Capacity as an Organizational Problem. Evidence from the Growth of the U.S. State over 100 Years” (with Nicola Mastroianni) Revise and resubmit at the <i>Review of Economic Studies</i>	
	“Politics At Work” (with Emanuele Colonnelli and Valdemar Pinho Neto) Revise and resubmit at the <i>American Economic Review</i>	
	“Do Information Frictions and Corruption Perceptions Kill Competition? A Field Experiment On Public Procurement in Uganda” (with Emanuele Colonnelli, Francesco Loiacono, and Edwin Muhumuza)	
NON-PEER REVIEWED	“Bureaucracy VoxDev review” (with Guo Xu, Erika Deserranno, Diana Moreira), 2023	

TEACHING EXPERIENCE      *2019-2023*: Kellogg School of Management, Northwestern, “Political Economy, Topics in Development Economics and Political Economy” (PhD)  
*2019-2024*: Kellogg School of Management, Northwestern, “Strategy Beyond Markets” (MBA)  
*2015, 2017*: Harvard University, Teaching Assistant, “Cultural Economics” (BA)  
*2015, 2016*: Harvard University, Teaching Assistant, “Formal Models of Domestic Politics” (PhD)  
*2014, 2015*: Harvard University, Teaching Assistant, “Formal Political Theory I” (PhD)

PRESENTATIONS (\* DISCUSSIONS)      *2024*: Bocconi; Brown (scheduled); Cornell (scheduled), U Maryland (scheduled).  
*2023*: Harvard; Northwestern Economic History seminar; Wallis Institute, Rochester; Stanford GSB; University of Bologna; UCSD; Warwick; Organising Development and The Development of Organisations CEPR conference; Barcelona School of Economics Summer Forum; NBER Summer Institute, Political Economy; NBER Summer Institute, Development of the American Economy; U Chicago Booth; UC Berkeley; NYU; ITAM; Columbia; NBER, Organizational Economics.  
*2022*: RIDGE/LACEA Political Economy; Petralia Workshop; UCLA Anderson; Princeton; University of Houston; IIES; Tor Vergata.  
*2021*: AEA; PACDEV; IEB: Workshop on Political Economy; CEMFI; Development Bank of Latin America; University of Chicago Harris; University of British Columbia; MIT; NBER Fall Meeting; Quality of Government Institute at the University of Gothenburg.  
*2020*: Political Economy in the Chicago Area (U Chicago Harris); Northwestern Economic History; Harvard-Northwestern Kellogg Conference on Political Economy and Development (cancelled); SIOE (cancelled); FIMAD Webinar Series; USC; EIEF.  
*2019*: Midwest International Economic Development Conference (UW Madison); Northwestern Kellogg; NBER Political Economy Summer Institute\*; TCD/LSE/CEPR Workshop in Development Economics; NBER Chinese Economy\*; Uppsala University; Bureaucrats and Politics Workshop (BI); BI Norwegian Business School; Southern Economic Association Annual Meeting.  
*2018*: Northwestern Kellogg, MEDS; IIES; Chapman University; Cornerstone Research; Development Rookiefest (Northwestern); Laval University.  
*2017 and before*: RIDGE-LACEA Political Economy Meeting, Rio di Janeiro; 2015 DEVPEC (Stanford); 2017 DEVPEC (Stanford); PACDEV (UC Riverside); 2014 NEUDC (Tufts); 2017 NEUDC (Boston University); The Empirics and Methods in Economics Conference (Northwestern); Harvard Development Seminar; Brown University.

REFeree SERVICE      American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, Journal of Development Economics, AEJ: Economic Policy, AEJ: Applied, American Economic Review: Insights, Journal of the European Economic Association, Journal of Public Economics, Economic Journal, Review of Economics and Statistics, Journal of Labor Economics, Journal of Human Resources, Journal of Law Economics and Organization, European Journal of Political Economy, Journal of Population Economics, Economic Development and Cultural Change, American Journal of Political Science, Journal of Politics, Public Choice.

*AER: Insights Excellence in Refereeing Award, 2021*  
*JEEA Excellence in Refereeing Award, 2021*

GRANTS AND AWARDS      *2020*: IGC State Effectiveness Research Grant, International Growth Centre  
*2019*: 2019 PEDL Major Research Grant, Center for Economic Policy Research  
*2016*: The Pershing Square Venture Fund for Research on the Foundations of Human Behavior  
*2016*: IQSS Graduate Research Grant  
*2015*: Center for American Political Studies Graduate Seed Grant

*Updated September 2024*