

## Francis KRAMARZ

**Institutional affiliation:** CREST, ENSAE, 5 bd Henry Le Chatelier, 91120, Palaiseau, FRANCE,  
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**Total Citations:** 20,137 citations

### Education:

Habilitation à Diriger des Recherches, HDR (2012)

PhD in economics from Université Paris-X Nanterre (1994).

Ecole Nationale de la Statistique et de l'Administration Economique (1979-1981).

Ecole Polytechnique (1976-1979).

### Positions:

Emeritus Professor, Ensae (2023/)

Visiting Professor at Uppsala University, Sweden (2017/)

Associate Researcher, Innovation Lab, Collège de France (2023/)

Associate Researcher, Le Mans University (2023/)

Research Director, Ensae (2019/2023)

Director of Crest (2007/2019)

Professor at Ensae (2007/2023)

Cowles Visiting Professor, Yale University, (3 months in 2017)

Professor at Ecole Polytechnique (1997/2017)

Conseil d'Orientation pour l'Emploi (council of advisors on employment for the Prime Minister; member from its creation in 2005 until 2018)

Commission d'Experts sur le SMIC (equivalent of the low-pay commission, since its creation in 2009 until 2013)

Conseil d'Analyse Economique (council of economic advisors for the Prime Minister; member since 2010 until 2013)

Insee Research Department: Head of the Department (1996/2007)

Insee Research Department: Researcher (1990/1996).

### Research interests:

Labor Economics, Education, Micro-econometrics, Firms and their Networks, International Trade and Labor

### Teaching:

*Graduate:* Labor Economics, Labor Micro-econometrics, Networks, Firms in Trade

*Undergraduate:* Introductory Macro and Micro Economics, Applied Micro-econometrics, Lectures in Globalization

### Main Publications in French:

#### *Books:*

*Plus de Marché pour Plus d'Etat*, co-écrit avec Philippe Tibi, 2016, préface Emmanuel Macron, Eyrolles et Revue Banque éditeurs, 191 pages.

*Ce livre a reçu le prix Turgot du meilleur livre d'économie financière de l'année 2017*

*De la Précarité à la Mobilité : vers une Sécurité Sociale Professionnelle*, co-écrit avec Pierre Cahuc, Rapport au Ministre de l'Economie, des Finances et de l'Industrie et au Ministre de l'Emploi, du Travail et de la Cohésion Sociale, paru à la Documentation Française, Juin 2005.

*Ce livre a reçu le prix Risques-Les Echos du meilleur livre d'assurance de l'année 2005*

## Main Publications in English:

### *Books:*

*Working Hours and Job Sharing in the EU and USA*, co-edited with Tito Boeri and Michael Burda, Oxford University Press, 269 pages, Oxford, 2008.

### *Articles:*

J. Eaton, F. Kramarz, S. Kortum, conditionally accepted, « Firm to Firm Trade: Imports, Exports, and the Labor Market, » *Econometrica*

L. Bittarello, F. Kramarz, A. Maitre, forthcoming, « The Task Content of Occupations, » *Revue Economique*

A. R. Keshavarz, D. Rouzies, F. Kramarz, B. Quelin, M. Segalla, forthcoming, « How do Firms Value Sales Career Paths?, » *Journal of the Academy of Marketing Science*

P. Choné, N. Gozlan, F. Kramarz, forthcoming, « Weak Optimal Transport with Unnormalized Kernels, » *SIAM Journal on Mathematical Analysis*

G. Cestone, C. Fumagalli, F. Kramarz, G. Pica, forthcoming, « Exploiting Growth Opportunities: The Role of Internal Labor Markets, » *The Review of Economic Studies*.

M. Eliason, L. Hensvik, F. Kramarz, O. Nordström Skans (2023), « Social Connections and the Sorting of Workers to Firms, » *Journal of Econometrics*, 233, 468-506

F. Kramarz, E. Nimier-David, T. Delemotte (2022), « Inequality and Earnings Dynamics in France: National Policies and Local Consequences, » *Quantitative Economics*, 13, 1527-1591

F. Kramarz, J. Martin, I. Méjean (2020), « Volatility in the Small and in the Large: The Lack of Diversification in International Trade, » *Journal of International Economics*, 122, 1-18.

M. Bertrand, F. Kramarz, A. Schoar, D. Thesmar (2018), « The Cost of Political Connections, » *Review of Finance*, 849-876.

J. Abowd, F. Kramarz, S. Pérez-Duarte, I. Schmutte (2018), « Sorting Between and Within Industries: A Testable Model of Assortative Matching, » *Annals of Economics and Statistics*, 129, 1-32.

H. Fraise, F. Kramarz, C. Prost (2015), « Labor Disputes and Job Flows, » *Industrial Labor Relations Review (ILRRReview)*, October, 1043-1077.

F. Kramarz, O. Nordström Skans (2014), « When Strong Ties are Strong: Networks and Youth Labor Market Entry, » *The Review of Economic Studies*, 81, 1164-1200.

J. Abowd, F. Kramarz, P. Lengeremann, K. Mc Kinney, S. Roux (2013), « Persistent Inter-Industry Wage Differences: Rent-Sharing and Opportunity Costs, » *IZA Journal of Labor Economics*, 1.

F. Kramarz, D. Thesmar (2012), « Networks in the Boardroom, », *Journal of the European Economic Association*, 11(4), 780-807.

J. Eaton, S. Kortum, F. Kramarz (2011), « An Anatomy of International Trade: Evidence from French Firms, » *Econometrica*, 79(5), 1453-1498.

M. Buchinsky, D. Fougère, F. Kramarz, R. Tchernis (2010), « Interfirm Mobility, Wages, and the Returns to Seniority and Experience in the U.S. », *The Review of Economic Studies*, 77, 972-1001.

F. Kramarz, M.L. Michaud (2010), « The Shape of Hiring and Separation Costs », *Labour Economics*, 17(1), 27-37.

R. Benabou, F. Kramarz, C. Prost (2009), « The French Zones d'Éducation Prioritaires: Much Ado about Nothing? » *Economics of Education Review*, June, 28(3), 345-356.

P. Bressoux, F. Kramarz, C. Prost (2009), « Teachers' Training, Class Size, and Students' Outcomes: Learning from Administrative Forecasting Mistakes », *Economic Journal*, March, 119, 540-561.

D. Fougère, F. Kramarz, J. Pouget (2009), « Youth Unemployment and Crime in France », *The Journal of the European Economic Association*, September, 7(5), 909-938 **received the 2010 Hicks-Tinbergen medal** from the European Economic Association.

P. Biscourp, F. Kramarz (2007), « Employment, Skill Structure, and International Trade », *Journal of International Economics*, 72, 22-51.

J. Abowd, F. Kramarz, S. Roux (2006), « Wages, Mobility, and Firm Performance: Advantages and Insights from Using Matched Worker-Firm Data », *Economic Journal*, 116, 245-285.

J. Eaton, S. Kortum, F. Kramarz (2004), « Dissecting Trade: Firms, Industries, and Export Destinations », *American Economic Review*, Papers and Proceedings, 93, 150-154.

J. Abowd, F. Kramarz (2003), « The Costs of Hiring and Separations », *Labour Economics*, 10, 5, 499-530.

M. Bertrand, F. Kramarz (2002), « Does Entry Regulation Hinder Job Creation ? Evidence from the French Retail Industry », *Quarterly Journal of Economics*, CXVII, 4, 1369-1414.

B. Crépon, F. Kramarz (2002), « Employed 40 hours or Not-Employed 39: Lessons from the 1982 Workweek Reduction in France », *Journal of Political Economy*, 110, 6, 1355-1389.

J. Abowd, B. Crépon, F. Kramarz (2001), « Moment Estimation with Attrition », *Journal of the American Statistical Association*, 96, 456, December, 1223-1231.

F. Kramarz, T. Philippon (2001), « The Impact of Differential Payroll Tax Subsidies on Minimum Wage Employment », *Journal of Public Economics*, 82, 115-146.

J. Abowd, F. Kramarz (1999), « The Analysis of Labor Markets using Matched Employer-Employee Data », *Handbook of Labor Economics*, O. Ashenfelter et D. Card eds., chapitre 26, volume 3B, North-Holland, 2629-2710.

J. Abowd, F. Kramarz, D. Margolis (1999), « High-Wage Workers and High-Wage Firms », *Econometrica*, 67, 2, 251-333.

H. Entorf, M. Gollac, F. Kramarz (1999), « New Technologies, Wages, and Worker Selection », *Journal of Labor Economics*, 17, 3, 464-491.

#### **Editorships, Distinctions, Others:**

- Chief Editor of *Annales d'Économie et Statistique* (1994/1998)
- Associate Editor of *Labour Economics* (2001/2010), *Journal of Population Economics* (2001/2019), *Research in Economics – Ricerche Economiche* (2001/2010), *Journal of the European Economic Association* (2003/2009), *Louvain Economic Research* (2007/2019)

- CEPR (Center for Economic Policy Research) Research Fellow (since 1997); IZA (Institute for the future of labor) Research Fellow (since 1999); IFAU (Uppsala) Research Fellow (since 2006).
- *Elected Fellow of the Econometric Society, 2013*
- *Recipient of an ERC Advanced Grant, 2017, Firms and Their Networks*
- *Elected Fellow of the Society of Labor Economists, 2019.*
- *Elected Member of the Academia Europaea, 2023*