

Sara Negrelli
Bocconi University
Department of Economics
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Employment

February 2024 – Present
Tenured Lecturer, Department of Economics, Bocconi University

September 2022 – Present
Vice-Director of the Bachelor in Economics and Social Sciences (BESS), Bocconi University

September 2015 – February 2024
Adjunct Professor, Department of Economics, Bocconi University

March 2017 – March 2018
Research Officer, BAFFI CAREFIN Centre, CLEAN Unit, Bocconi University

Affiliations

September 2017 – Present
Fellow, BAFFI CAREFIN Centre, Bocconi University

September 2019 – Present
Fellow, BELSS, Bocconi University

Education

2009 – 2015
Ph.D. in Economics, Stern School of Business, New York University
Dissertation title: “On Bubbles and Beliefs”

2006 – 2009

M.Sc. in Economics and Social Sciences, Bocconi University
Summa cum laude

2003 – 2006

B.A. in Economics and Social Sciences, Bocconi University
Summa cum laude

Teaching Experience

2015 – Present, Bocconi University

- Microeconomics (BIEM, CLEAM, CLEF, BIG, CLEACC), Instructor
- Summer School for high school students: Game Theory Lab, Economics Lab, Instructor
- Macroeconomics (CLES), Instructor
- Managerial Economics (MBA Core Course, SDA Bocconi), Tutor

Fall 2012 – Spring 2015, Stern School of Business, New York University

- Undergraduate Microeconomics, Teaching Assistant

Spring 2014 – Spring 2015, Stern School of Business, New York University

- Undergraduate Microeconomics, Head of Teaching Assistants

Fall 2010 – Spring 2015, Stern School of Business, New York University

- Firms and Markets (Executive MBA Program), Tutor

Summer 2014, Stern School of Business, New York University

- Firms and Markets (MBA Program), Tutor

Service to Department and University

2015 – Present, Bocconi University

- Vice-Director of the Bachelor in Economics and Social Sciences (BESS)
- Numbers, Giornata di Formazione per Studenti di Scuola Superiore, Instructor
- Knowledge Week, Giornata di Formazione per Studenti di Scuola Superiore, Instructor
- First generation, Giornata di Formazione per Studenti di Scuola Superiore, Instructor
- Teaching notes for Undergraduate Microeconomics
- Undergraduate thesis advisor, mentor and reference letters writer

Research Interests

Game Theory, Microeconomics, Behavioral Finance, Experimental Economics

Published Papers

Bubbles and persuasion with uncertainty over market sentiment,
Games and Economic Behavior, 2020, 120: 67-85 [0.05in]

Working Papers

Heterogeneous Priors and Financial Bubbles: A Laboratory Experiment

Awards, Grants and Fellowships

2017 – 2018

Grant for Project “Bubbles and Persuasion with Second Order Uncertainty”, BAFFI CAREFIN Centre

2009 – 2014

Paul Willensky Fellowship for Doctoral Studies, NYU Stern

2013 – 2014

Teaching Commendation for exceptional teaching scores in Microeconomics, NYU Stern

Invited Talks

Stevens School of Technology, Hamilton College, Cornerstone Research, Bank of Italy, New York University, Bocconi University

Languages

English (fluent), Italian (native)